

## **Christopher J. Flaherty**

### **Professional Experience and Responsibilities**

Chris is co-founder of N'compass and Executive Vice President of Strategic Accounts. His industry knowledge, business savvy and affability positively contributes to the N'compass' culture and creates successful and long-term client relationships.

In October 2000, in collaboration with the other founders, Chris registered a new company called Comprehensive Technology, Inc., which quickly evolved to become N'compass Solutions, Inc. With over 20 years of experience in the IT industry, Chris' experience has made him aware that sales and customer service are related, and has cemented for him the philosophy that "customer service comes first, second and third, then all else follows." Guiding his work is the notions that the customers' needs come first and that attention to detail is key to success. He successfully identifies and delivers what his customers need.

As the Executive Vice President of Strategic Accounts, he oversees N'compass' client relationships and manages the performance of these accounts.

### **Professional Associations**

Chris is a member of 7x24 Exchange and TechSec Solutions.

### **Project Experience**

Lawson Software, Gelco Information Services, Internet Broadcasting Systems, SPS Commerce, Graco, Accenture, Guthrie Theater, Best Buy and Medica

